



REFERENCE ACCESS OFFER

1. Access

Belau Submarine Cable Corporation (BSCC) offers wholesale capacity to any licensed ICT Retail Service Provider (RSP) on an equal basis, without discrimination. BSCC will not provide retail capacity to business or consumers. BSCC does not compete with its customers.

Any RSP seeking access must satisfy BSCC of its bona fides, including providing documentation, licences etc if required.

2. Products

The core product offered by BSCC on the cable is leased capacity between the BSCC Capacity Access Point (CAP) at Airai (CAP-A), the Cable Landing Station (CLS) at Ngeremlengui (CAP-N), Palau, and GTA Piti in Guam (CAP-G).

The minimum capacity offered is 50 Mbit / sec.

Leases are available on three-year terms.

3. Pricing

The following table shows three-year lease prices applicable from July 7th 2022, compared to the previous list prices. Prices for one-year leases are available if required.

Mbit /sec		3 Year Lease from 7/7/22	Previous price
From	To		
50	199	90	190
200	399	65	140
400	999	45	105
1000	1999	40	79
2000	4999	35	60
5000	9999	30	45
10000	19999	22	34
20000	29999	18	na
30000	39999	16	na

4. Commercial Terms

If a customer increases its capacity lease, the whole of the customer's capacity will be priced at the applicable pricing band and the lease term will reset from the date of the increase.

For example, a customer may enter a three-year lease from 1st January 2023 for 250 Mbit / sec. The price would be \$65 per Mbit / sec per month. On 1st January 2024 that customer increases its capacity to 500 Mbit / sec. The price for the whole 500 Mbit / sec would then become \$45 per Mbit / sec per month from 1st January 2024, with the new lease expiry date of 31st December 2026.

BSCC provides price protection for its customers. If a price reduction, at the volume band in a customer's Capacity Use Agreement (CUA), results in a sale at a list price below that in the CUA, the customer is issued additional capacity to bring their effective unit cost to that of the new price list, until such time as the customer places an order against the new prices.

A deposit of one month's lease price is payable on signing a CUA. Leases are then billed monthly, 30 days to pay. If a customer is not meeting its obligations on time, BSCC may amend the terms of payment.

Lease prices include operations and maintenance charges.

Failure to pay BSCC invoices within 30 days of the date of issue will result in the suspension of services until the invoice is paid. Lease charges will continue to accrue during any suspension of service for non-payment. Once entered, the CUA lease runs its full term, including any new capacity extensions.

Any additional equipment, design or installation effort for non-standard requirements will be charged to the customer at cost plus 10%. BSCC will retain ownership of all network equipment up to the CAP customer distribution frame.

5. Standard Access

BSCC will offer standard access utilising GigE and 10GigE.

6. Service Levels

BSCC will provide standard access at the date required by the customer, subject to a minimum notice of five business days. If notice of less than five business days is provided, BSCC will make its best efforts to meet the customer requirement.

Service levels for non-standard access are subject to case-by-case agreement with customers.

In the event of a fault, BSCC targets the following response times:

Fault Type	Response Time	
	During Office Hours	After Office Hours
Service Affecting	With one (1) hour of notification	With two (2) hours of receipt of notification
Non-Service Affecting	With two (2) hours of notification	Within next Business Day of notification

If a service affecting fault is due to action or inaction of BSCC and is not corrected within 24 hours of the report, no lease charges apply from the date of the report until the fault is corrected.

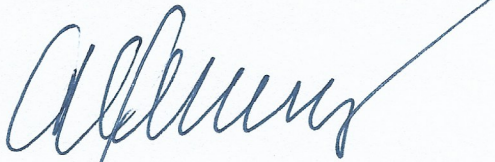
7. Capacity Use Agreement

BSCC's Capacity Use Agreement (CUA) incorporates all relevant T&Cs, colo provisions and activation forms. Customer contracts are not published generally to preserve commercial confidentiality of customers.

8. Operational Procedures

Not published generally for security reasons.

Approved

A handwritten signature in blue ink, appearing to read 'C. Obichang', with a long horizontal stroke extending to the right.

Charles I Obichang
Minister of Public Infrastructure and Industries

6/27/22